# Teleste World

## You must work with us!

**ATTILA PESTER**
**Teleste Corporation**
**Sales Director in CEE & Turkey region**

TELESTE

Enabling digital evolution

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1. Teleste in brief

2. Financial results

3. Factory

4. Products & services

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# Teleste
# **in a nutshell**

Teleste offers an integrated product and service portfolio that makes it possible to build and run a better networked society. Our solutions bring television and broadband services to your home, secures your safety in public places and guides your use of public transport.

**Mission**

We make your everyday life smart, safe, and smooth.

**Vision**

Best partner for networked society

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# One Teleste

**We’re professional individuals** with different backgrounds, beliefs, physical surroundings and views
in life in general.

Only one thing is common to all of us, and that’s Teleste, whose mission we aim to reach every day.

**This is One Teleste.**

# “What comes to your mind from the company: Teleste?”

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# Synergies between businesses

**Common customer base**
**Cable operators**

## Video and Broadband Solutions

### Video surveillance solutions

### Broadband network and video solutions

## Network services

**Common technology platform**
**Video processing and transmission technology**


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# Teleste customers

## Network Services

## Cable TV & IPTV

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**Teleste is in a unique position - you have both technology and service competencies.**

**Gerhard Mack**
**COO**
**Kabel Deutschland**


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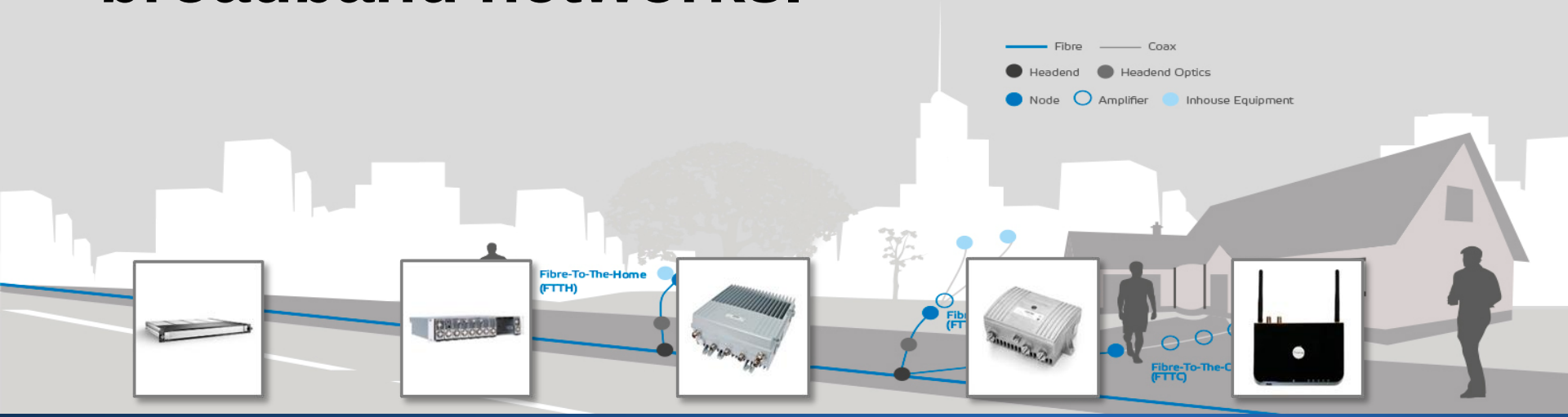
# We offer end-to-end solution for broadband networks.





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# 2. Start: Money talks


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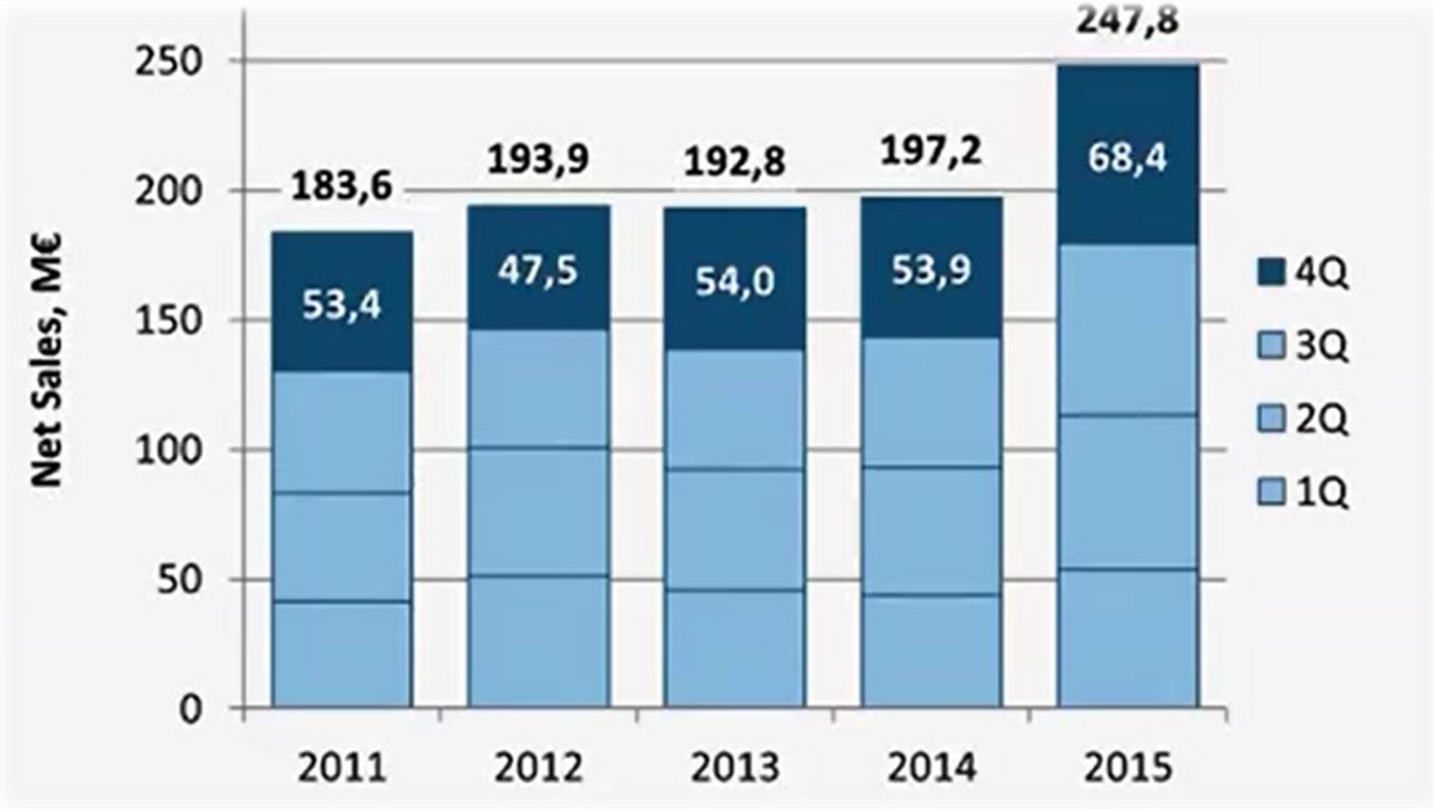
# Sales





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# 3. Where the race starts – The factory

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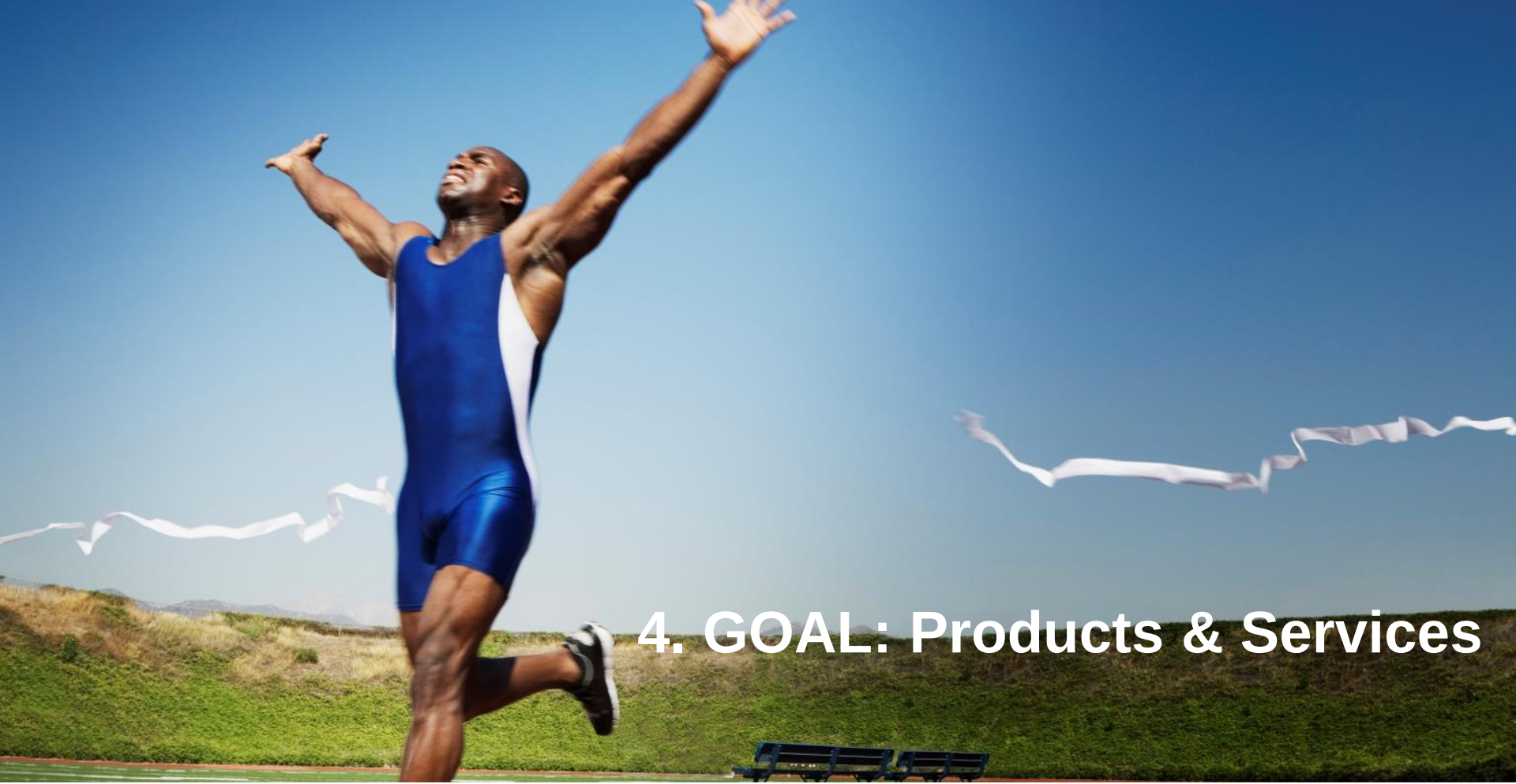

# 4. GOAL: Products & Services


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# Complete offering for HFC Access

## Head-ends

- Luminato, Ubique MW
- DVB / IPTV Head-ends
- IP to PAL
- Transcoders
- IPTV & OTT streaming video solutions

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# Complete offering for HFC Access

## Optical Transmission

- HDO, AC, CXX
- Transmitters, Receivers, EDFA's
- Optical Nodes DWDM, CWDM
- FttH: RFoG, RF overlay

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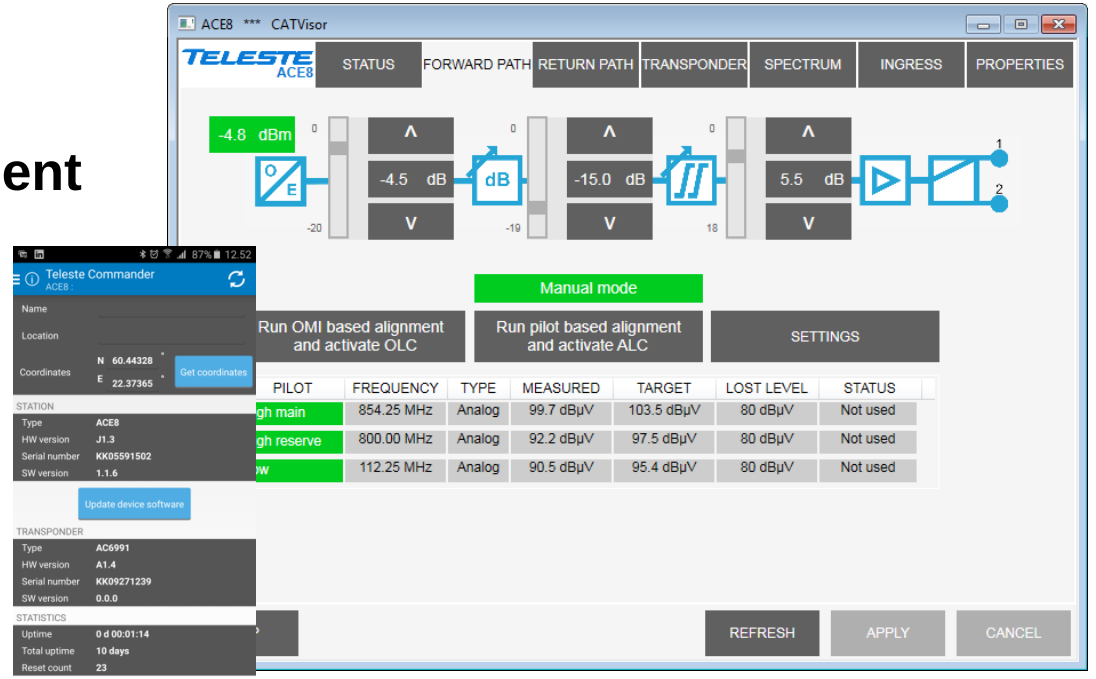
# Complete offering for HFC Access

## Management

- CATVisor
- Fault management
- Configuration management
- Multivendor support
- Measurement systems

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# Complete offering for HFC Access

## Professional services

- Project deliveries
- Network planning
- Integration, testing & training
- Repair services
- 24/7 support & monitoring (NOC)

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# Complete offering for HFC Access

## Distributed Access

- Docsis Access Hub
- C-DOCSIS
- RemotePHY
- Centralized management SW

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# Complete offering for HFC Access

## Passives and Indoors

- Home amps, MoCA
- BarrIER
- Wall-outlets, isolators, connectors
- Indoor and outdoor RF passives
- Optical passives
- Head-end signal and cabling management
- Pre-assembled solutions
- Special covers
- Test equipment and measurement devices

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# With Teleste products & services, you will be market leader provider on your broadband market.

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# We make your everyday life Smart, Safe and Smooth

**Official Reseller in Slovakia:**

SOLUTIONS FOR CATV & ISP
CORETEL
VEĽKOOBCHOD · PROJEKCIA · REALIZÁCIA

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